

2024 Fall Training Your roadmap to success





Individual and family plans

Individual and family plans

- Minimal plan changes
- Expansion into region 3

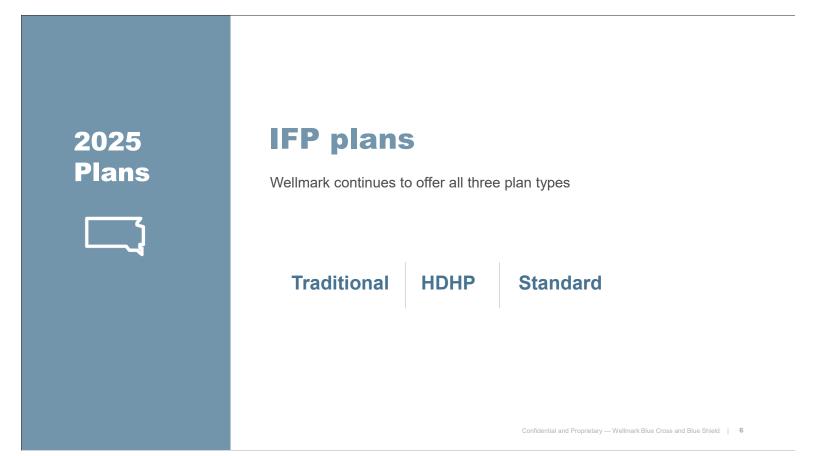


Individual and family plan rates

For 2025, the average rate change for the South Dakota individual and family plan is...

- ACA average base rate change
 +5.3%
- GF/GM base rate change +7.0%

Percentages vary by plan and are pending approval from the South Dakota Insurance Division



Wellmark expansion into region 3

- ✓ Harding
- ✓ Perkins
- ✓ Ziebach
- ✓ Butte
- ✓ Lawrence
- ✓ Meade
- ✓ Pennington
- ✓ Haakon
- ✓ Jackson
- ✓ Oglala Lakota ✓ Union
- ✓ Custer
- ✓ Fall River

✓ Marshall

✓ Jones

✓ Todd

✓ Clav

✓ Lake

✓ Mellette

✓ Bennett

✓ McCook

✓ Moody

✓ Turner

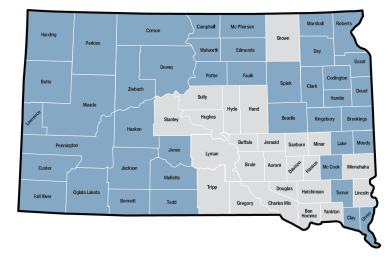
✓ Spink

✓ Clark

✓ Day

✓ Beadle

- ✓ Roberts
- ✓ Campbell
- ✓ Walworth
- ✓ Potter
- ✓ McPherson
- ✓ Edmunds
- ✓ Faulk
- ✓ Grant✓ Codington
- ✓ Hamlin
- ✓ Kingsbury✓ Brookings
- ✓ Brookii
- v Del
- ✓ Corson ✓ Dewey



Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 7

Moving between regions

Considerations for members:

- If a member is moving between regions, their premium will change. This is due to Wellmark utilizing area rating.
- If a member is moving between Region 2 and Region 3, they will stay on the same Wellmark ID, but because the area rating factor is different, they will see a change in their pre-subsidy premium.
- If a member is moving in or out of Region 1, they will have to change Wellmark ID's, even if staying on the same "plan". This will also come with a change in their pre-subsidy premium.

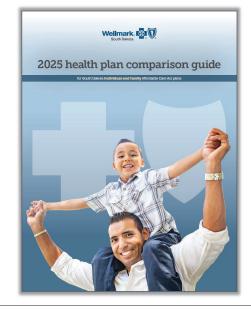
Plan changes

Plan Change Guide

	HDHP	Bronze Traditional	Silver Traditional	Gold Traditional	Standard Bronzo	Standard Silvor	Standard Gold	2025 Plan Bonefits	Bronze HDHP	Bronze Traditional	Silver Traditional	Gold Traditional	Standard Bronze	Standard Silver	Standard Gold
Decluctible Single/Family	\$7,500 / \$15,000	\$7,200 / \$14,400	\$5,000 / \$10,000	\$1,500 / \$3,000	\$7,500 / \$15,000	\$5,900 / \$11,800	\$1,500/ \$3,000	Deductible Single/Family	\$8,050 / \$16,100	\$7,200/ \$14,400	\$5,000 / \$10,000	\$1,500 / \$3,000	\$7,500 / \$15,000	\$5,000 / \$10,000	\$1,500/ \$3,000
Dut-of-pocket Max Single#amity	\$7,500 / \$15,000	\$9,000 / \$18,000	\$8,700 / \$17,400	\$8,500 / \$17,000	\$9,400 / \$18,800	\$9,100/ \$18,200	\$8,7007 \$17,400	Out-of-pocket Max Single/Parrity	\$8,050 / \$16,100	\$9,0007 \$18,000	\$7,800 / \$15,600	\$7,7007 \$15,400	\$9,2007 \$18,400	\$8,000 / \$16,000	\$7,8007 \$15,600
Coinsurance	0%	50%	30%	25%	50%	40%	25%	Coinsurance	016	50%	33 %	25%	50%	40%	25%
Office visit/virtual visit	Deductible applies	PCP: \$80 Non-PCP: \$150	PCP: \$50 Non-PCP: \$75	PCP: \$20 Non-PCP: \$50	PCP: \$50 Non-PCP: \$100	PCP: \$40 Non-PCP: \$30	PCP: \$30 Non-PCP: \$60	Office visit/virtual visit	Deductible applies	PCP: \$80 Non-PCP: \$150	PCP: \$50 Nan-PCP: \$75	PCP: \$20 Non-PCP: \$45	PCP: \$50 Non-PCP: \$100	PCIP: \$40 Non-PCP: \$80	PCP: \$30 Non-PCP \$60
Doctor On Domand ^a virtual visit	Deductible applies	50	\$0	\$0	\$50	\$40	\$30	Doctor On Domand ^e virtual visit	Deductible applies	\$0	\$0	50	\$50	\$40	\$30
Emergency room care	Deductible applies	\$1,200	\$1,000	\$400	50 % after Deductible	40% after Deductible	25% after Deductible	Emergency room care	Deductible applies	\$1,200	\$9.00	\$400	50% after Deductible	40% after Deductible	25% after Deductible
Prescription drugs Blue Rx Espentials ^{on}	Deductible applies to all drug tiers	Tier 1 \$35 Tier 2 & 3, Biosimilar and generic apecially, Preferred and Non- Preferred Specially 50% alter Deductible	Tier 1 \$30 Tier 2 \$60 Tier 3 \$140 Bioeimitar and genetic speciality \$220 Proferred speciality \$300 Non-	Tier 1 520 Tier 2 560 Tier 3 5125 Biosimitar and generic apociatly \$215 Proferred speciatly \$300 Non-	Tier 1 525 Tier 2 550 Tier 3 5100 Dioeimitar and generic spociality 5500 Preferred spocially 5500 Non-	Tier 1 520 Tier 2 540 Tier 3 580 Diominitar and genetric apociality 5350 Proferred specialty 5350 Non-	Tier 1 515 Tier 2 530 Tier 3 560 Biosimilar and genetic apociaty 5250 Proferred speciaty 5250 Non-	Prescription drugs Blue Rx Easentialett	Deductible appries to all drug tiers	Tier 1 \$35 Tier 2 & 3, Biosimilar and generic specially, Preferred Specially 50% after Deductore	Tier 1 530 Tier 2 500 Tier 3 5140 Biosimilar and generic apecialty 5220 Proferred specialty 5300 Non-	Tier 1 \$20 Tier 2 \$50 Tier 3 \$125 Biosimitar and generic apociality \$215 Preferred apocially \$310 Non-	Tier 1 \$25 Tier 2 \$50 Tier 3 \$100 Biosimilar and generic apociality \$500 Proferred specialty \$500 Non-	Tier 1 \$20 Tier 2 \$40 Tier 3 \$80 Dioeimilar and generic specialty \$350 Proferred specialty \$350 Non-	Tier 1 515 Tier 2 530 Tier 3 560 Biosimita and generic opociality \$250 Proforred apecialty \$250 Non- preferred
	NA	and Non- Preferred Specially 50% after	S220 Proferred speciality S300	S215 Preferred specialty S300	SSCO Preferred apeciality SSCO	S350 Proforred speciality S350	S250 Proferred specialty S250		N/A	and Non- Preferred Specialty 50% after	S2.20 Preferred speciality S300	S215 Preferred specialty S300	S500 Preferred specialty \$500	\$350 Proferred specialty \$350	

Know what changes to call out prior to meeting with clients

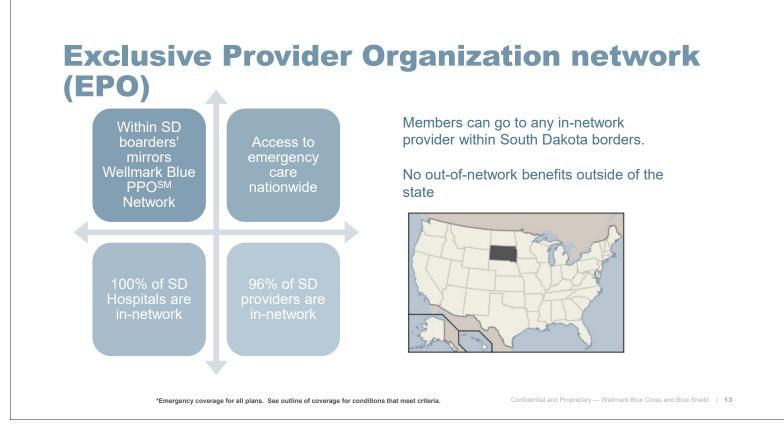
Product Comparison Guides to help the member choose a plan that fits



Easy to see plan benefits at a glance

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 11

Strong and reliable network access



Tools and resources

Exclusive Provider Organization flyer

New EPO flyer coming soon



A new EPO flyer will be available on the Marketing Toolkit.

A leave behind flyer to support you during client consultations.

What is included: EPO network details Wellmark IFP eligible counties Eligible coverage

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 15



STEP 4: Set up eBilling

STEP 5: Get n Mon who

Blue

1

Wellmark.

Congrats! You're all signed up for a Wellmark South Dakota health plan



Secure your coverage and get the most from your plan with these five steps

STEP 1: Watch your mail.

STEP 2: Be on the lookout for your

STEP 3: Register for myWellmark® Visit myWellmark.com to reg



Member checklist flyer

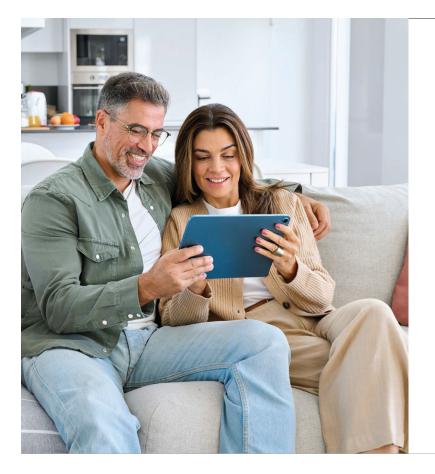
Flyer M-2022492 07/23 A

				1	non	
					1.00	
					020	
				_		
				E.	Scan to Pa	Y
Reminder: Payment Required to	Complete Health Insu	rance Enrollm	ent			
Thank you for requesting insuranc- enrollment until we have received a Your coverage was originally sche premium payment of \$361.12. If we enrollment and you won't be eligible	asyment for your premiu duled to begin February a don't receive your pay	um, which is the 01, 2024; howe	monthly pric	e you pay for not yet recei	insurance covera ved your required	
You can pay your premium using	g either of these metho	ods:				
 Pay your bill online at the OB code above 	https://binder.wellmark.	com, or use the	camera app	on your phon	e to scan	
	eferably checks, to the a	address listed o	n the paymer	nt stub attach	ed to this letter.	
and the Subscriber's date of birth. binder payments (you may want to	doublecheck the web a	ddress in your l	browser to en	sure you are you make a p	on the correct sit	e).
Third-party (i.e. non-Wellmark) pay third-party payment service, Wellm coverage				n or before th	e due date to sec	010
third-party payment service, Wellm coverage.	ark must receive the pa	yment from the		n or before th	e diue date to sec	
third-party payment service, Wellm coverage. Thank you again for choosing Well	ark must receive the pa	yment from the		1 or before th	e due date to sec	
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely,	ark must receive the pa	yment from the		1 or before th	e que quate to sec	
third-party payment service, Wellm coverage. Thank you again for choosing Well	ark must receive the pa	yment from the		n or before th		
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely,	ark must receive the pa	yment from the		n or before th	N-962	9459 (
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely,	ark must receive the pa mark for your health ins	yment from the		n or before th	N-962	9459 (
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely, Wellmark	ark must receive the pa mark for your health ins	yment from the		or before th	N-962	9459 (
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely, Wellmark Please retain this portion for your re	ark must receive the pa mark for your health ins	yment from the urance needs.		Policy ID	N-962	9459 (
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely, Wellmark Please retain this portion for your re	ark must receive the pa mark for your health ins conts. n with your payment. Group Number Sr 00029992	Exchange ubscriber ID El	Coverage ffective Date 02/01/2024		N-562	9459 0 158304
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely, Wellmark Please retain this portion for your re	ark must receive the pa mark for your health ins conds. n with your payment. Group Number 5: Date Dee	Exchange ubscriber ID AI	Coverage ffective Date 02/01/2024 meant Due		N-562	9459 0
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely, Wellmark Please retain this portion for your re	ark must receive the pa mark for your health ins conts. a with your payment. Group Namber Sr Ox0009992 0 Ox10 0 O	Exchange ubscriber ID Au	Coverage ffective Date 02/01/2024 meant Due \$361.12	Policy ID	Payment ID	9459 (
third-party payment service, Wellm coverage. Thank you again for choosing Well Sincerely, Wellmark Please retain this portion for your re	ark must receive the pa mark for your health ins conts. a with your payment. Group Namber Sr Ox0009992 0 Ox10 0 O	Exchange ubscriber ID AI	Coverage ffective Date 02/01/2024 meant Due \$361.12	Policy ID	Payment ID	9459 (

Binder payments

- New updated letter mailed to policy holder with instructions for paying the first month premium.
- QR code added for ease of making payments.
 - Subscribers can use their camera to be taken directly to the payment website https://binder.Wellmark.com to make their payment online.
 - The following information will be entered along with payment details:
 - Exchange Subscriber ID
 - Policy ID
 - Subscriber's date of birth
- As always, payments may also be made by check.

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 17



MarketPlace tips

- Always make youngest spouse the policyholder
- On child-only policies, youngest child should be the policyholder
- Always call FFM when removing someone from a policy

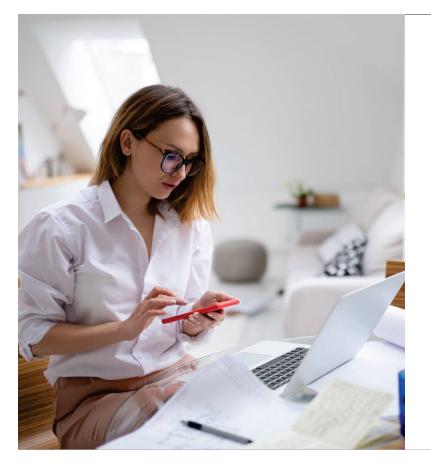
Î

Accumulation carry-overs

If a policyowner ages into Medicare and the spouse remains on the policy, and the subscriber did not call FFM to ensure their deductible and OPM accumulation carries over for the spouse, Wellmark may reconcile this if the following guidelines are met:

- 1) There's no gap in coverage
- 2) The spouse becomes the policyholder on the same plan design with the same network. They cannot make a plan change

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 19



Subsidy eligibles take action!

- Individuals on a Marketplace plan must
 - 1) File their tax return, or
 - 2) Update their income on the Healthcare.gov
- If they haven't done this in the past 2 years, subsidy will not be applied to their Marketplace plan's premium.

CMS guidelines

Preventing Marketplace Unauthorized Enrollments and Plan Switching

Additional steps are needed for a new agent or broker, who is not already associated, to make changes to a consumers' Marketplace enrollment - even with their consent.

Unassociated or "new" agents and brokers will be required to:

 Conduct a three-way call with the consumer and the Marketplace Call Center

– or –

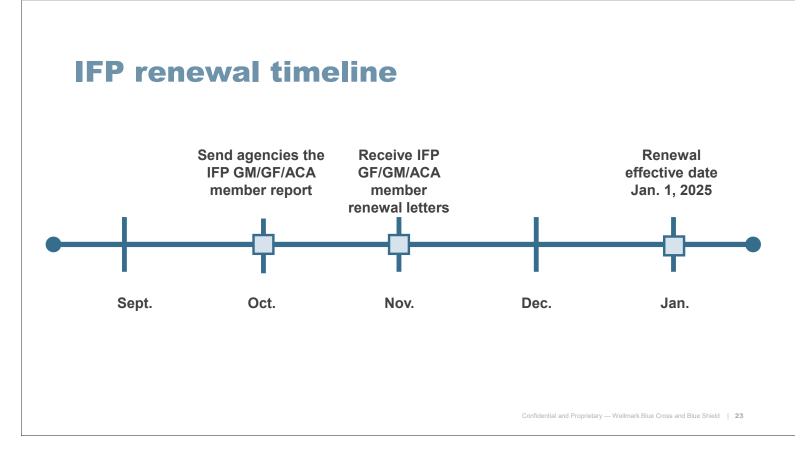
• Direct the consumer to submit the change themselves through HealthCare.gov or via an approved web-broker platform with a consumer pathway.

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 21 Source: CMS Statement on System Changes to Stop Unauthorized Agent and Broker Marketplace Activity | CMS

CMS guidelines

Agents, you will be made aware of the need to take additional steps through one of the following ways:

- You and the consumer will receive a notice from Wellmark, for all enrollments stopped by CMS, indicating the need to verify agent information along with the Marketplace call center phone number.
- Web-brokers, such as HealthSherpa, implemented upfront safeguards to verify the agent information, stopping the enrollment. Contact information will be provided for the Marketplace Call Center for calling to verify agent information.







Small Group rates

For 2025, the average rate change for the Small Group portfolio is...

Average rate change

- SG WSD + X.X% pending
- SG GF/GM base rate change X.X% pending

Percentages vary by plan and are pending approval from the South Dakota Insurance Division

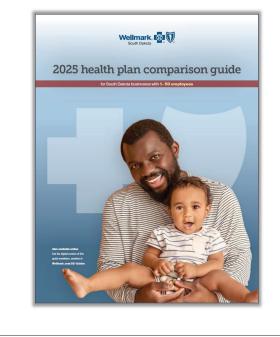
2025 Plans	Small Group plans
	Wellmark continues to offer three plan types across available networks.
L4	Traditional HDHP
	Confidential and Proprietary — Wellmark Blue Cross and Blue Shield 27

Plan Change Guide

2024 Plan Benefits	SimplyElue 6000	SimplyBlue Primary	HDHP Bronze	CompleteStue 4000	CompleteElue 5000	2025 Plan Benefits	SimplyBlue 6980	SimplyBlue Primary	Bronze	CompleteBlue 4000	CosspleteBlue 5000
Deductible Single Family	\$6,000 / \$12,000	\$7,000/ \$14,000	\$7,500 / \$15,000	\$4,000 / \$8,000	\$5,000 / \$10,000	Deductible Single/Family	\$6,000 / \$12,000	\$7,000 / \$14,000 \$9.000 / \$18.000	\$8,050 / \$16,100	\$4,000 / \$8,000	\$5,000 / \$10,000
Out-of-pocket Max Single/Farrity	\$9,000 / \$18,000	\$9,000 / \$18,000	\$7,500 / \$15,000	\$9,000/\$18,000	\$9,000 / \$18,000	Out-of-pocket Max Single/Family	\$9,000 / \$18,000	39,000 / 310,000	\$8,050 / \$16,100	\$9,000 / \$18,000	\$8,800 / \$17,600
Coinsurance	50%	50%	0%	30%	30%	Coinsurance	50%	50%	0%	30%	30%
Office visit/virtual visit	PCP: \$70	PCP: \$25	Deductible applies	PCP: \$40	PCP: \$50	Office visit/virtual	PCP: \$70	PCP: \$25	Deductible applies	PCP: \$40	PCP: \$50
	Non-PCP: \$150	Non-IPCP: \$120	abburn	Non-PCP: \$100	Non-PCP: \$100		Non-PCP: \$150	Non-PCP: \$120		Non-PCP: \$100	Non-PCP: \$150
Doctor On Demand® virtual visit	\$0	\$0	Deductible applies	\$0	\$0	Doctor On Demand® virtual visit	50	\$0	Deductible applies	\$0	\$0
Emergency room care	50% after Deductible	50% after Deductible	Deductible applies	\$700	\$600	Emergency room care	50% after Deductible	50% after Deductible	Deductible applies	\$700	\$600
Prescription drugs	Tier 1 \$30	Tier 1 \$25	Deductible applies to all	Tier 1 \$30 Tier 2 \$60	Tier 1 \$35 Tier 2 \$70	Prescription druge	Tier 1 \$50	Tier 1 \$25	Deductible applies to all	Tier 1 \$30 Tier 2 \$60	Tier 1 \$35 Tier 2 \$70
Dive Rx Casaalialatt.	Deductible applies to all	Deductible applies to all	drug tiers	Tier 3 \$150	Tier 3 \$140	Blue Rx Casactialate.	Deductible applies to all	Deductible applies to all	drug bers	Tier 3 \$150	Tier 3 \$140
	other drug tiers	other drug tiers	NA	Biosimitar and generic apociatly \$135	Biosimitar and generic specialty \$170		other drug tiers	other drug tiers	NA	Biosimitar and generic apocialty \$135	Biosimitar and generic specialty \$170
				Preferred apocialty \$150	Preferred specialty \$200					Preferred specialty \$150	Preferred speciality \$230
				Non-preferred specialty \$500	Non-preferred specialty \$500					Non-preferred speciality \$500	Non-preferred specialty \$500

Know what changes to call out prior to meeting with clients

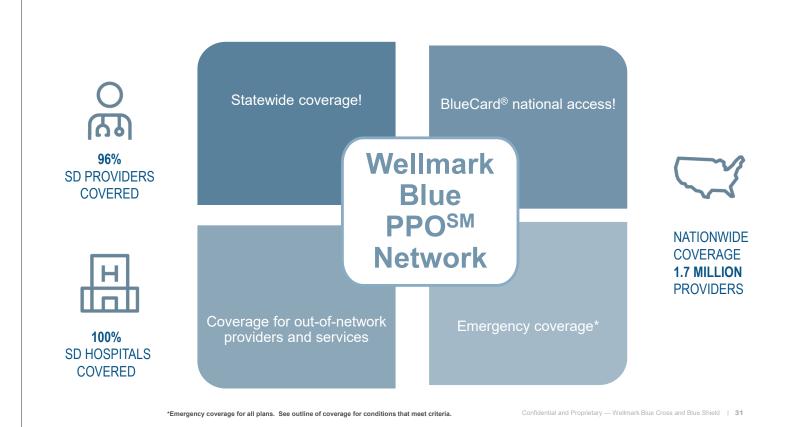
Product Comparison Guides



Easy to see plan benefits at a glance

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 29

Strong and reliable network access





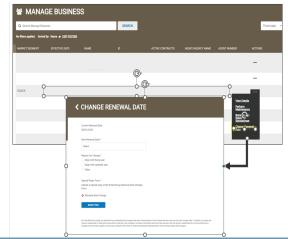
Renewal packet redesign



- New streamlined and digestible format for ease of use
- Condensed packet for locating information faster for making informed decisions
- Employer group packet is a condensed version while agents have the full non-condensed version accessible in Producer Connection
 - Renewing plans at the front of the packet locate most relevant information at the font to help in conversations with clients.
 - Member census and group costs (premiums) at the beginning
 - O Alternate plans moved to the end to be available to facilitate conversations
 - $_{\rm O}$ $\,$ Valuable information retained such as the rate table

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 33

Renewal effective date change



- Agents have the ability to self-serve and change the renewal effective date within the BlueSourceSM application
- This can be submitted via Manage Business by uploading the group effective date change form
- · Effective dates follow the same rules as the past
 - Must be submitted 90 days prior
 - Available effective dates are selected from the drop-down menu

BlueSourceSM enhancements

Benefits & Rates Spreadsheet



- Agents can now create a summary of changes at any time throughout the year
- Rates/premiums calculated for each family member in real time
- Shows the impact to the entire group for rates and premiums

BlueSourceSM enhancements

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 35

CAA Tool

Consolidated Appropriations Act (CAA) requires yearly reporting of claims, employer premium, and employee contribution data.

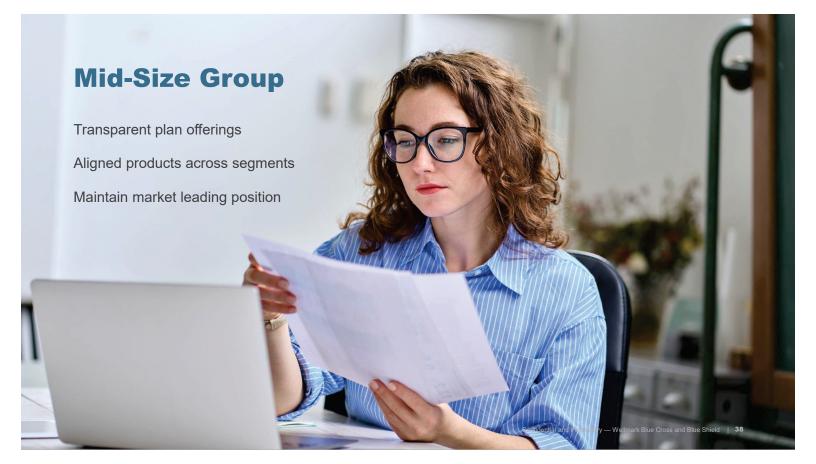
Functionality was added for the collection of CMS required information

- This is in addition to Employer Connection not replacing it
- Group information can also be submitted here on behalf of employer groups
- When your groups ask for assistance troubleshooting or for help in meeting the deadline, you can submit on their behalf using the Wellmark reporting tool on BlueSourceSM
 - $\circ~$ Available for groups with both ACA and Non-ACA (GM/GF) plans
 - $_{\odot}$ $\,$ 16% more submissions with the BlueSource^{SM} CAA reporting tool

BlueSourceSM enhancements

Mid-Size Group

Orafidantial and Description . Wellstool Dive Occase and Dive Object 1. 27

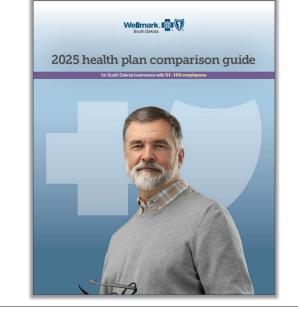


2025 Plans	Mid-Size group portfolio Wellmark continues to offer four plan types.								
	Traditional	Modified	Primary	HDHP					
			Confidential and Proprietary –	-Weilmark Blue Cross and Blue Shield 39					

Descent of the series of th

Know what changes to call out prior to meeting with clients

Product Comparison Guides to help the member choose a plan that fits



Easy to see plan benefits at a glance!

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 41

Tools and Resources

BluesEnroll or EDI integration

- · Electronic Enrollment can improve timeliness, quality, and reduce errors
- BluesEnroll is available for groups with 50 or more enrolled employees.
 - o Groups with high turnover and less than 50 enrolled can be reviewed for exception approvals.
- EDI is available for groups with 50 or more enrolled employees. It does not offer exceptions below 50.
- Talk to your Wellmark Representative if you are interested in adding one of these to your groups.

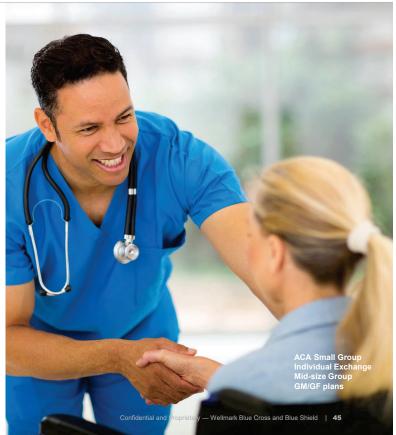
Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 43

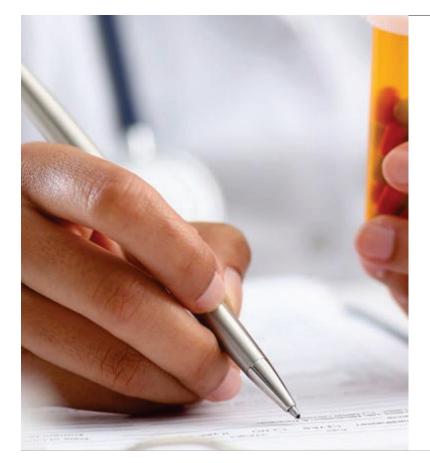
Prescription Drug and Pharmacy

PrudentRx[®] specialty drug copay card program

- \$0 member cost share for covered drugs on the Wellmark Formulary and PrudentRx[®] list once a member enrolls *
- Individuals enrolled in a Wellmark plan are automatically eligible for the specialty drug copay card program through PrudentRx.
- Members will work with PrudentRx[®] to obtain manufacture copay assistance for their eligible specialty drug(s).

*PrudentRx is not eligible for HDHP The PrudentRx * program is administered by PrudentRx * but is integrated with CVS * specialty pharmacies.PrudentRx is an independent company providing specialty copay benefits to Wellmark Blue Cross and Blue Shield members.





PrudentRx[®] copay card program

- Amounts paid by the PrudentRx[®] program do not apply towards the member's deductible and out-of-pocket maximum.
- PrudentRx[®] copay card program applies to ACA plans (Small Group and Individual Exchange) and Mid-Size Group plans.
 - PrudentRx[®] copay card program does not apply to IFP cost sharing reduction plans (CSR plans)
 - PrudentRx[®] copay card program does not apply for GF/GM plans
 - PrudentRx[®] copay card program is not available for HDHP

PrudentRx® Member Experience

- The first time the member needs to fill a PrudentRx[®] qualified specialty drug, they can either:
 - 1. Contact PrudentRx[®] to enroll in a drug manufactured discount program to have the \$0 copay applied, or
 - 2. Contact CVS to fill a prescription and CVS will warm transfer to PrudentRx[®] to enroll in a drug manufactured discount program to have the \$0 copay applied
- Member will see \$0 copay for the PrudentRx [®] qualifying drug fill on their next EOB
- The amount paid by PrudentRx® for the filled prescription will not apply to the member's Deductible or Out-of-Pocket Maximum

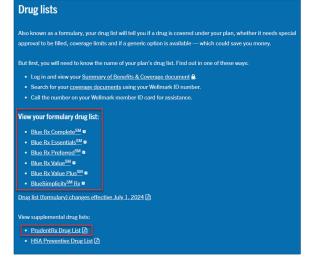
Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 47

PrudentRx[®]

Members will find their specific BlueRx[®] plan list and PrudentRx[®] list on Wellmark.com.

- Member should check their Wellmark formulary first - Look for SP-P next to the drug name.
- If the drug is on the Wellmark formulary, member should check the PrudentRx[®] list.
- For a specialty drug to be covered at a \$0 copay, it must be on both the Wellmark formulary and the PrudentRx[®] list.

Member Resources > Prescription & Drug Lists



Creditable Drug Coverage

- Significant changes to Part D as part of the Inflation Reduction Act
- No impacts to creditable coverage for members on group and individual plans in plan year 2025
- CMS will reevaluate for plan year 2026

ACA Small Group ACA Individual Exchange Mid-size Group GF/GM SG and IFP

Member health and experience

ACA Small Group ACA Individual Exchange Mid-size Group GM/GF SG and IFP

Mental & Behavioral Health Services

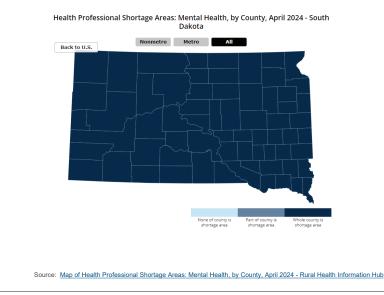
Wellmark Blue Cross and Blue Shield recognized the need to broaden our mental health solutions and health services capabilities to allow for a whole-person approach to health care and have made significant investments to meet the growing needs of employers and employees

Mental illnesses are one of the most common health conditions in the United States

1 in 5 US adults live with a mental illness **1 in 5** youth (ages 13-18) have had a seriously debilitating mental illness⁵ **1 in 25** U.S. adults lives with a serious mental illness, such as schizophrenia, bipolar disorder, or major depression⁶

5 Merikangas KR, He J, Burstein M, et al. Lifetime Prevalence of Mental Disorders in US Adolescents: Results from the National Comorbidity Study-Adolescent Supplement (NCS-A). Journal of the American Academy of Child and Adolescent Psychiatry. 2010;49(10):980-989. doi:10.1016/j.jaac.2010.05.017. 6 Key substance use and mental health indicators in the United States: Results from the 2015 National Survey on Drug Use and Health. Rockville, MD: Center for Behavioral Health Statistics and Quality. Substance Abuse and Mental Health Services Administration. 2016. Source: About Mental Health (acd.gov)

Counties in South Dakota with a shortage of mental health providers in 2023



440:1

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 53

Responding to the increasing mental health needs of our members

Wellmark's comprehensive Behavioral Health program is of no cost to employers or members and is intended to provide more robust mental health resources, such as:

. 6	my	
	•	

Two new, self-serve assessments for members available on myWellmark that support screening for anxiety and depression.



Creation of a dedicated specialized team of Behavioral Health Case Management nurses and social workers.

C)	
ሽ	ያ	

Addition of a Behavioral Health Senior Medical Director



A specialized behavioral health program that can provide members with education, resources and coordination of care to improve their overall health outcomes.

Launched May-2024

Primary conditions for Behavioral Health Case Management include:



Depression



Substance Abuse

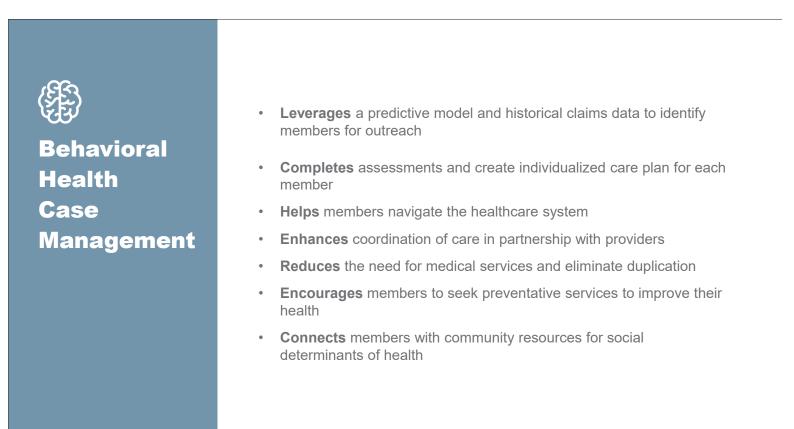


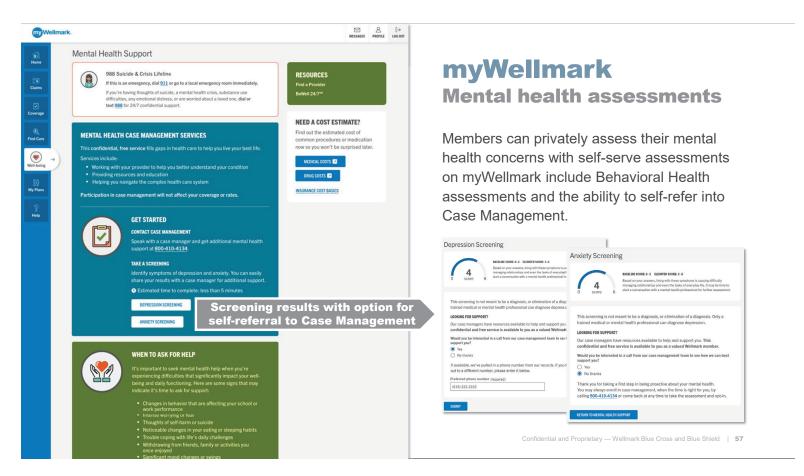
Suicidal



Eating Disorders

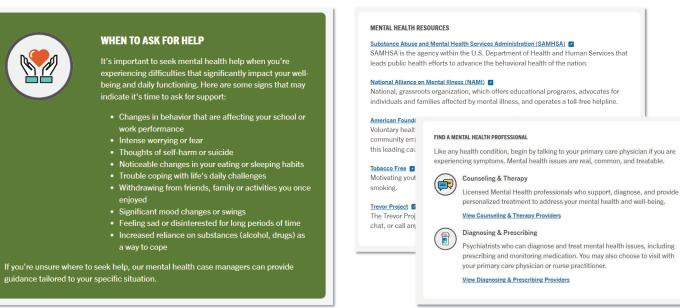






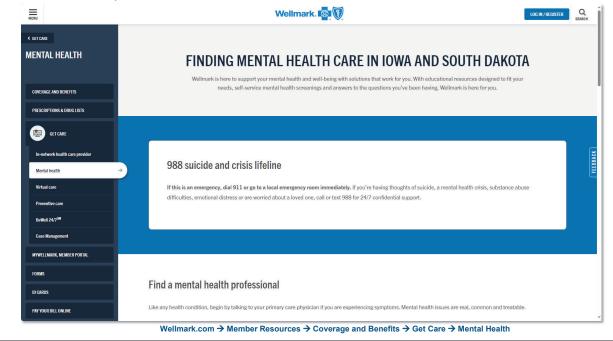
myWellmark — Mental health support

Additional information is available on myWellmark to help members know when to ask for help, find a mental health professional, and view mental health resources.



Wellmark.com — Mental health support

Similar information is available on Wellmark.com on to help members know when to ask for help, find a mental health professional, and view mental health resources.



Mental health support through DOD®

Broadening capabilities for mental health support

Online consultations and medication management:

- Care for mental health needs including, therapy, psychiatry and medication management.
- Talk to a board-certified DOD physician live via video conference.
- Mental health treatment cost shares are subject to the plan coverage.

Here are some of the things DOD services can help treat:





Depression







Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 60

Source: https://doctorondemand.com/what-we-treat/mental-health/ Wellmark Virtual Visit FAQ Zero-dollar cost share excludes Mid-size group plans, HDHP, and GM/GF plans.

MyWellmark - enhanced provider finder tool for the member

- · Improved the member experience and ease when searching for a provider
- · Enhanced ability for members to select their Primary Care Provider on MyWellmark
- · Available for members as of January 2024 this year

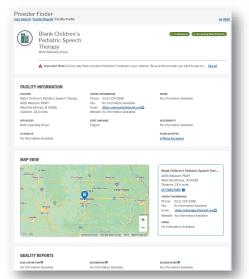
Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 61

Enhanced provider finder tool for the member



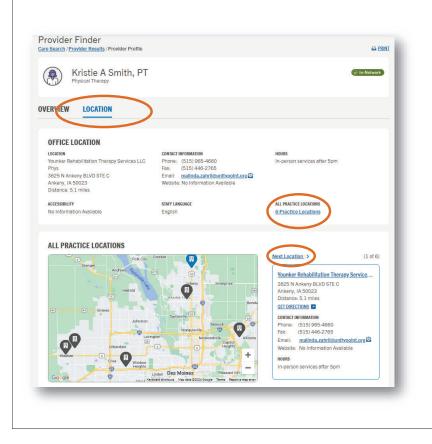
New Search Types

- Provider Specialty (default)
- Provider Name
- Health Facility



Facility Profile

GET DIRECTIONS opens to google maps in a new tab/window with the facility address pre-entered



Provider Profile Updates

If the provider practices at multiple locations, those can be viewed in two places.

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 63

Refreshed look! Explanation of Benefits

Health Plan of lowa	Glossary Amount Charged	Wellmark ID DOB: 07/14 Date(s) o		01/06/2023 Date(s) of Service									
PO Box 9232, Des Moines, Iowa 50306-9232	The charges by a health care provider for the covered or non covered services you have received.	01/06/2023 - 01/23/2023 Date(s) of Service for this EOB	Date(s) of Service	Service Received	Notes		Amount	Network	Medical Plan Paid	Copay	Deductible	Coinsurance	Amount No
Hello, Pat.	Network Savings The amount you save on covered services, based on Wellmarks negotiated rate with a Participating or PPO provider.	02/24/2023 2 2 Issue Date Claims Claim Lines	01/06/2023	Office Medical Care	-		\$379.00	\$286.56	\$92.44	\$15.00	\$0.00	\$0.00	\$0.0
This is your Explanation of Healthcare Benefits or "EOB".	Medicare Approved Amount The amount payable under Medicare for a covered service.				1, 2	Total	\$379.00	\$286.56	\$92.44	\$15.00	\$0.00	\$0.00	\$0.0
This document shows how we applied your coverage to claim(s)	Medicare Paid The amount Medicare pays to you or your provider.	Cost Totals					Medicare Ap	proved Amoun	\$92.44		Your Rest	ponsibility	\$0.0
submitted to us. If you have a question, call the customer service	Medical Plan Paid The amount paid to you or your health care provider.	Total Charges \$758.00 Summary of charges for this EOB.						Medicare Paic	l: \$0.00	You	may have alread	dy paid some or	r all of this amo
number shown at the bottom of this page. This is not a bill.	Copay The fixed amount you pay for covered health care services. You may be required to pay before receiving services (when copay applies).	Total Savings \$573.12 Summary of savings for this EOB may include. Network Savings and/or Medicare Approved Amount.	Pat DOB: 07/14	01/23/2023 Date(s) of Service		Clearview Health Care	/ Hospital Ima Provider	00	102285635 Iaim Number		X12345A98 Patient Account		Approved Claim Status
Your Total Responsibility \$0.00	Deductible The fixed amount you pay for covered services before benefit payments are available.	Total Payments \$184.88 Summary of payments for this EOB may include	Date(s) of Service	Service Received	Notes		Amount Charged	Network Savings	Medical Plan Paid	Сорау	Deductible	Coinsurance	Amount No Covere
You may have already paid some or all of this amount.	Coinsurance The percentage of costs you pay for covered health care services (when co-insurance applies).	Wellmark Paid, Other Insurance Paid, and/or Medicare Paid.	01/23/2023	Outpatient Medical Care	·		\$379.00	\$286.56	\$92.44	\$0.00	\$0.00	\$13.50	\$0.0
	Amount Not Covered The portion of charges not covered under your	Your Total Responsibility \$0.00 Summary of the remaining amounts (Copay +			1,2	Total	\$379.00	\$286.56	\$92.44	\$0.00	\$0.00	\$13.50	\$0.0
							Medicare A	proved Amount	\$92.44		Your Resp	ponsibility	\$0.0
	health benefits. Your Responsibility The remaining amount you pay the health care provider after your health insurance has processed	Deductible + Coinsurance + Amount Not Covered) you pay the health care provider. You may have already paid some or all of this amount.						Medicare Paic	\$0.00	You	may have alread	dy paid some o	r all of this amo
	Your Responsibility The remaining amount you pay the health care	you pay the health care provider. You may have		this claim submitted to us	-			Medicare Paic	l: \$0.00	You	may have alrea	dy paid some o	r all of this amo
For more information Vait www.ekstels.com or call 000-123-1234 between 730 an m.ek 500 pm. C57, Mer. Frk	Your Responsibility The remaining amount you pay the health care provider after your health insurance has processed the claim. This may combine your Copay + Deductible + Constrance + Amount Not Covered. You may have	you pay the health care provider. You may have	1. We have settled	this claim submitted to us d this claim directly with your provider. (2 th Plan of Iowa, Inc. provides administrat	B4) ive claims payr	nent service	is only and does n						r all of this am

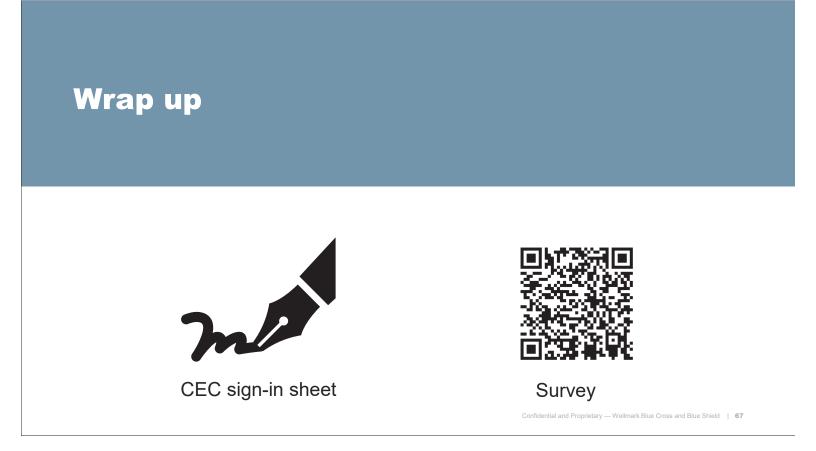
ACA Small Group ACA Individual Exchange Mid-size Group GF/GM SG and IFP

Adding value post sale

- Help new members get enrolled in myWellmark. Access discount programs.
- Assist with finding dentists or doctors and provide phone numbers to schedule preventative services.
- Bring key marketing materials mental health resources from Wellmark.
- Send the group a Welcome guide to provide all member tools in one easy location
 - Fully Insured PPO network with pharmacy, with well-being member welcome guide S-2821486

Confidential and Proprietary — Wellmark Blue Cross and Blue Shield | 65

Questions?



Thank You!



Wellmark Blue Cross and Blue Shield of Iowa, Wellmark Health Plan of Iowa, Inc., Wellmark Advantage Health Plan, Inc. and Wellmark Blue Cross and Blue Shield of South Dakota are independent licensees of the Blue Cross and Blue Shield Association. Blue Cross®, Blue Shield® and the Cross® and Shield® symbols are registered marks of the Blue Cross and Blue Shield Association, an association of independent Blue Cross and Blue Shield Plans. Wellmark® is a registered mark of Wellmark, Inc. Confidential and proprietary.

Wellmark's virtual health care visit benefit is made available through an independent company, Doctor On Demand, Inc., and the telemedicine services are provided by licensed physicians practicing within a group of independently owned professional practices. Doctor On Demand, Inc. does not itself provide any physician, mental health or other healthcare provider services. Doctor On Demand operates subject to state laws. Doctor On Demand offers medical care in 50 states. Doctor On Demand is not intended to replace an annual, in-person visit with a primary care physician.