

PDP Highlights


- Three PDP Plan options for 2022 (all will be commissionable)

Classic Plan	Value Script Plan	Value Plus Plan
<ul style="list-style-type: none">> Designed for Duals (LIS)> Low/No Premium for Duals> \$0 Tier 1* (after deductible)	<ul style="list-style-type: none">> Low Premium Plan> \$0 Deductible (Tiers 1 & 2)> \$0 Tier 1*> Low Cost Insulins	<ul style="list-style-type: none">> Richest Coverage> \$0 Deductible> \$0 Tier 1*> Low Cost Insulins

- 2.3 Million Members will be impacted by consolidation
- CVS, Walgreens and most grocers will be Preferred
- Walmart will become a standard provider

PDP Consolidation

PDP in 2021-

2021 Proposed PDP Offerings												
												
	Duals				Low Premium				Moderate Premium		High Premium	
Plan Name	Classic		Rx Saver		Value Script		Wellness Rx		Rx Select		Rx Value Plus	
Region/ Availability	Offered Nationwide		Offered Nationwide		Offered Nationwide		Offered Nationwide		Offered Nationwide		Offered Nationwide	
Premium	TBD		TBD		TBD		TBD		TBD		TBD	
Deductible	\$445 (Applies to ALL Tiers)		\$445 (Applies to ALL Tiers)		\$350*-\$445 (Applies to Tiers 3, 4, 5)		\$350*-\$445 (Applies to Tiers 3, 4, 5)		\$300-\$445 (Varies by region) (Applies to Tiers 3, 4, 5)		\$0	
Retail Location	Preferred Retail	Standard Retail	Preferred Retail	Standard Retail	Preferred Retail	Standard Retail	Preferred Retail	Standard Retail	Preferred Retail	Standard Retail	Preferred Retail	Standard Retail
Initial Coverage Stage	T1: \$0 T2: \$1-\$8 T3: \$25-\$35 T4: 32%-40% T5: 25%	T1: \$1-\$5 T2: \$2-\$13 T3: \$33-\$43 T4: 38%-47% T5: 25%	T1: \$0 T2: \$2-\$18 T3: \$30-\$45 T4: 33%-45% T5: 25%	T1: \$1-\$19 T2: \$4-\$20 T3: \$40-\$47 T4: 33%-46% T5: 25%	T1: \$0 T2: \$4-\$10 T3: \$43 T4: 47%-49% T5: 25%-26%**	T1: \$5 T2: \$9-\$15 T3: \$47 T4: 50% T5: 25%-26%**	T1: \$0 T2: \$3-\$8 T3: \$38-\$43 T4: 46%-48% T5: 25%-26%**	T1: \$8 T2: \$15 T3: \$47 T4: 50% T5: 25%-26%**	T1: \$0 T2: \$3 T3: \$47 T4: 42% T5: 25%-27%	T1: \$15 T2: \$20 T3: \$47 T4: 45%-49% T5: 25%-27%	T1: \$0^-\$1 T2: \$4 T3: \$47 T4: 42%-50% T5: 33%	T1: \$8^-\$10 T2: \$20 T3: \$47 T4: 42%-50% T5: 33%
Initial Coverage Limit	up to \$4,130 in Rx Costs		up to \$4,130 in Rx Costs		up to \$4,130 in Rx Costs		up to \$4,130 in Rx Costs		up to \$4,130 in Rx Costs		up to \$4,130 in Rx Costs	
Network (Preferred Pharmacies)	CVS, Walgreens, many grocers		CVS, Walgreens, many grocers		CVS, Walgreens, many grocers		Walmart, many grocers		CVS, Walgreens, many grocers		CVS, Walgreens, many grocers	

*Deductible is \$350 (applies to Tiers 3, 4, 5) in SC only.

**Coinsurance of 26% applies in SC only

^Tier 1 copay is \$0 at preferred retail and \$8 at standard retail in SC only

PDP Consolidation

PDP in 2022-

Wellcare's Proposed 2022 PDP Offerings ⁺						
	Duals		Low Premium		High Premium	
Plan Name	Classic		Value Script**		Rx Value Plus**	
Availability	Offered Nationwide		Offered Nationwide		Offered Nationwide	
Premium	TBD		TBD		TBD	
Deductible	\$480 (Applies to ALL Tiers)		\$480 (Applies to Tiers 3,4,5)		\$0	
Retail Type	Pref Retail	Std Retail	Pref Retail	Std Retail	Pref Retail	Std Retail
Initial Coverage Stage	T1:\$0	T1:\$2-\$18	T1: \$0	T1: \$8	T1: \$0	T1: \$10
	T2:\$4-\$19	T2:\$8-\$20	T2: \$4	T2: \$15	T2: \$4	T2: \$20
	T3:\$34-\$45*	T3:\$42-\$47*	T3: \$42	T3: \$47	T3: \$47	T3: \$47
	T4:33%-43%	T4:34%-45%	T4: 47%	T4: \$50	T4: 50%	T4: 50%
	T5:25%	T5:25%	T5: 25%	T5: 25%	T5: 33%	T5: 33%
Initial Coverage Limit	up to \$4,430 in Rx Costs		up to \$4,430 in Rx Costs		up to \$4,430 in Rx Costs	
Network (Preferred Pharmacies)	CVS, Walgreens, and most grocers		CVS, Walgreens, and most grocers		CVS, Walgreens, and most grocers	

For the most accurate information in your state, refer to the Evidence of Coverage (EOC).

*Tier 3 cost sharing in Alaska – 23% coinsurance for preferred retail, 24% coinsurance for standard retail

**Offer lower cost insulin medications

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PDP Consolidation

- Rx Value Plus → Rx Value Plus = *Very Low Impact*
 - Plan will continue to have same name and similar network, formulary and benefits
 - Possible decrease in premium (Depending on State)
- Rx Saver → Classic = *Low Impact*
 - Plan will continue to have similar benefits, premium, formulary and network
 - This plan is anticipated to be under the CMS benchmark
- Wellness Rx → Value Script = *Medium Impact*
 - Plan will continue to have similar benefits and premium decreases are likely
 - Walmart was preferred in 2021 but will not be preferred in 2022
- Rx Select → Rx Value Plus = *High Impact*
 - Members will experience significant premium increases with moderate formulary disruption
 - Benefits will be enriched as Rx Value Plus has \$0 deductible and participates in SSM Insulin program

PDP Consolidation

Consolidation Communication Plan-

1. Traditional ANOC Letters sent to members in mid to late September
2. Another ANOC letter will be sent to members impacted by consolidation
3. Automated outbound ANOC call to impacted members
4. Proactive formulary mailing sent to impacted members
5. ID Card Reissue and Buckslip
6. EOB Buckslip
7. Inbound IVR Message
8. Member Portal Banner & Inbox Messaging
9. SMS Text Message to impacted members
10. Wellcare.com Messaging & Banners
11. ANOC reminder email to impacted members

2022 Plan Consolidation Frequently Asked Questions

What Is Changing & Next Steps:

Q: Why is this consolidation happening?

CMS guidance limits PDP plan sponsors to no more than three plans per region. Following the acquisition of Aetna's PDP plans in 2019, Wellcare was allowed a two-year transition window where we were permitted to offer six plans.

Beginning January 1, 2022, Wellcare must consolidate down to three plans.

Q: When will this change take effect?

January 1, 2022

Q: What plans are impacted by the consolidation?

2021 Wellcare Medicare Rx Saver, 2021 Wellcare Wellness Rx, 2021 Wellcare Medicare Rx Select, and 2021 Wellcare Medicare Rx Value Plus

Q: What plans will remain in 2022?

Wellcare Classic, Wellcare Value Script, and Wellcare Rx Value Plus products will be offered in 2022.

Q: How will members be impacted by this change?

Member's plan names, premiums, and benefits will change. The degree in which these plans will impact the member vary by plan but in some cases may be significant. It is important that members review plan materials, such as the 2022 Annual Notices of Changes, Formulary (drug list), and confirm the network status of the pharmacy that they wish to use to ensure their new 2022 plan will continue to be a good fit.

Q: Will members be automatically enrolled in their new plan?

Yes. Members impacted by the consolidation will automatically be enrolled in their new plan beginning January 1, 2022. During Annual Enrollment Period (AEP), members have the option to switch plans if they so choose.

Q: How will members be made aware of changes to their plan?

Wellcare will utilize a multiple mode approach to educate impacted members on the plan consolidation and Annual Enrollment Period. The 2022 Annual Notice of Change will be mailed in September followed by other mailed communications, outbound calls, text, and email reminders.

2022 Plan Consolidation Frequently Asked Questions

Member Materials & Plan Information:

Q: Will a member get a new ID card reflecting their new plan name?

Yes, Wellcare will be issuing new ID cards reflecting the member's new 2022 plan name before the end of the year. Members can always request a new ID card through the member portal, IVR or by calling customer service. Agents can also call member services to request an ID card on behalf of the member.

Q: Can members request copies of plan materials for their new plan? If so, how can they make a request?

Yes. Members can always request copies of plan materials by logging into their member portal (www.Wellcare.com/pdp), IVR, chat within the member portal, or by calling customer service. All information for 2022 will be available after October 1.

Q: Will members be able to use their existing login information for the Member Portal?

Yes. Members can continue to use their existing login credentials.

Q: Will the member's premium change?

It is typical for a member's premium to change annually. To learn about any premium changes, please advise your clients to review the 2022 Annual Notice of Change, which we will mail in September. Wellcare will also send information about their options to pay their premium moving forward.

Q: If a member had premiums automatically deducted from their checking account, do they need to do anything to continue to have payments drafted?

If members have either Electronic Funds Transfer (EFT) or recurring payments set-up, they will not need to re-register. If the member is set-up with recurring payments, they will receive additional correspondence on future enhancements to this payment method.

Q: The member cannot afford the premium on their new plan. What options do they have?

During the Annual Enrollment Period, we encourage members to evaluate their plan options. They can also check to see if they qualify for Extra Help. If so, they may be able to get help with out-of-pocket costs, including premiums, deductibles, co-pays and coinsurance. To find out, call Social Security at 1-800-772-1213 (TTY 1-800-325-0778) between 7:00 a.m. and 7:00 p.m. Monday through Friday. They can also apply at their local Social Security Office or online at www.ssa.gov/extrahelp.

2022 Plan Consolidation Frequently Asked Questions

Member Materials & Plan Information Continued:

Q: Will there be changes in the members' medication coverage due to the consolidation?

Wellcare encourages all members to reference their Formulary to determine if their medications are covered or if there are changes to tier placement in their new 2022 plan. They can log into the member portal to either view, print or request a Formulary. An agent can request a formulary on the member's behalf by calling member services.

Q: If a member has an approved Prior Authorization (PA) in their current plan, will they have to complete a new request now that they are enrolled in a different plan?

In most cases, prior authorizations will carry over to a member's new plan if they are impacted by the consolidation. If a PA was approved for only one-year, they must be renewed annually. In addition, all tier exceptions must be resubmitted annually.

Q: Can members enrolled in the 2021 Wellness Rx plan continue to use Walmart pharmacies?

2021 Wellness Rx plan members can continue to use Walmart as a preferred cost-sharing pharmacy until the end of 2021. However, Walmart will no longer be a preferred pharmacy in 2022 for the consolidated plan, Value Script. In 2022, Wellcare's preferred pharmacies include Walgreens, CVS and most grocers across all 3 plans.

Q: Will the member's pharmacy change for any other consolidated plans?

Wellcare is committed to maintaining a strong pharmacy network in 2022. Beginning Oct.1, the member can view the most updated Pharmacy Directory at www.Wellcare.com/pdp to ensure they are utilizing their preferred pharmacy. Members impacted by pharmacy network changes will receive a notification in late-October/early November.

Q: Will Agent of Record (AOR) be retained with the new plan due to the consolidation?

Yes. The AOR for the member's 2021 PDP will map to the new product they are consolidating into for 2022, including if the member requests a MAPD plan. Please review the [AOR Promise](#).