

# Sales Speed Sheet



## GeoBlue Voyager (Essential or Choice)

### Description “What”

- Single-trip travel health insurance covering trips for travelers when they are outside the United States for 1-182 days.
- Two Plan Options: Essential (base plan) and Choice (includes pre-existing conditions coverage and requires primary U.S. health plan.)

### Target Market “Who” and “Where”

- Travelers leaving the United States for leisure, business, religious or educational travel, fewer than 182 days.
- Travelers must be enrolled in a primary plan when selecting the Choice option.

### Key Points “Things to Remember”

- GeoBlue helps its members identify, access and pay for the best healthcare anywhere in the world.
- With contracted, western-trained, English speaking doctors in 190 countries, GeoBlue can deliver cashless and paperless access for care.
- Using the GeoBlue “Global Health & Safety” resources members can better plan for and respond to the challenges of international travel.
- Plan covers everything from an upset stomach to hospitalization to prescription drugs to emergency medical evacuation.
- Members can access help 24 hours a day by phone, over the web or through the GeoBlue mobile application.
- Unique benefits are available to cover pre-existing conditions, terrorism and more.
- There is no precertification penalty for inpatient or outpatient services.
- 24/7 Phone, Web, Mobile and Telemedicine Support.

### How it Works

- Customer signs up online, at least 1 day prior to departure.
- Sale is tracked to you when the customer uses your unique web link or brochure.
- Welcome information is sent electronically or via mail. Member has instant access to their electronic ID card, claim forms and more.
- Members are invited to register on the website, mobile site or app.
- Travelers are covered for the duration of their trip. Prior to the original termination date, coverage can be extended once while the member is still overseas.

### The Network

- In addition to GP's and Specialists in 190 countries, GeoBlue has also contracted with over 1,500 notable hospitals and clinics around the world.
- Members are free to seek care with any provider outside the U.S. without penalty, but if a member goes to a GeoBlue contracted provider, GeoBlue can arrange for direct billing when scheduled through the app, desktop, mobile device or over the phone.

### Value Proposition

- U.S. health insurance benefits shrink or disappear when taken abroad. This plan bridges the gaps with comprehensive overseas benefits.
- Healthcare can be unpredictable overseas. Plan connects members to the best doctors and hospitals, which can lead to better patient outcomes.
- Plan prepares and keeps members safe and healthy so they can enjoy greater peace of mind when they travel.

### Collaterals

Electronic and print-on-demand brochures available through AgentHub or by emailing [partnerprogram@geo-blue.com](mailto:partnerprogram@geo-blue.com)

### Support “Where to Go; Who to Call”

GeoBlue Customer Service:  
[customerservice@geo-blue.com](mailto:customerservice@geo-blue.com)  
855-481-6647 or 610-254-5850  
[www.geobluetravelinsurance.com](http://www.geobluetravelinsurance.com)

GeoBlue Sales:  
[sales@geo-blue.com](mailto:sales@geo-blue.com)  
855-481-6647 or 610-254-5850

Claims Inquiries:  
[customerservice@geo-blue.com](mailto:customerservice@geo-blue.com)  
855-481-6647 or 610-254-5850